



CURRICULUM VITAE

PERSONAL INFORMATION

AHAMED SHAD PV

Indian, married, 27 year old,

Al-Shifa Puthan veedu, padannail paramba, p o kallai, kozhikode 673003

Calls: +91 7012703392

Email: shadpv@gmail.com

City of birth: Kozhikode, Kerala

CAREER OBJECTIVE

Outgoing certified professional with a diploma in electrical engineering and 3+ years of experience in sales and marketing, Seeking to leverage my technical and professional expertise to grow up with your company.

EDUCATION INFO

- **Diploma in electrical, course completed**
University of Calicut, in 2014
- **Plus two in science**
Kerala board, in 2011

EXPERIENCE INFORMATION

Marketing Manager -Darusilpi Lights

Working since September 2019

- Responsible for indoor and outdoor marketing across north kerala.
- Recruitment and training to junior executives
- Designing sales and marketing proposals and to meet revenue target
- Supply and collection management
- Compliance and query redressal

Sales executive - WELL WORTH pipes

From 20th September 2018 to January 2019

- Responsible for outdoor sale across calicut kerala.
- Establishing company's overall sales and marketing objectives
- Manage daily mis and operational activities

Marketing Executive- Sandy TRADE CORP (TIMSON LED)

From 12th April 2016 to September 2018

- Establishing company's overall sales and marketing objectives
- Revenue and bottom-line responsibility to develop the sales channel
- Identify the potential partners and build strategy to enter new chains as well as non-supplied stores of existing partners.
- Promote brand by liaising with the marketing team and devising effective and customized proposals for customers
- Manage daily mis and operational activities
- Ensure 100% collections as per goal sheet and manage financials of key accounts

Hobbies

Teaching, travelling

Language Known

English, Tamil, Malayalam

Nationality

Indian, Male,

Ahamed Shad pv