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**SANOOP ARAMPURATH**

**Mob: 8156859300**

**Email:** [sanoopsanu@me.com](mailto:sanoopsanu@me.com)

**Highly talented professional with** **9 years of experience in automobile/Construction Equipment’s spare parts industry is seeking a challenging position as Parts /Inventory/ Purchase Manager or any suitable position in order to be utilized the skills and knowledge to benefit mutual growth and success.**

**Work Experiences:**

1. ***Spare parts Administrator* (Order planning and Inventory control) of Tata CV (Tractors, Trucks, Tipper, half Lorry, Buses and Pickups) in Al-Zayani Trading Co., Kuwait since March 2011 to March 2016.**

***Duties & responsibilities*:**

* Inventory analysis and maintaining optimum inventory level through advanced replenishment mechanism/Order planning based on consumption of goods
* Creating purchase, order placement, determination of cost effective shipment mode.

* Categorization of material based on consumption, cost value usage etc
* Proactive stock liquidation methods
* Ensure the availability of material with optimum inventory level.
* Identification spare parts based on complaints occur and recommend.
* Proactive follow up, Coordination and negotiation with supplier, freight forwarders, etc.
* Maintaining good relationship with suppliers and customers.
* Submitting claim reports to supplier against any kind of defect such us Wrong supply, Damage, short supply etc. with supporting photographs/proofs to attribute compensation.
* Ensure full parts consumption of spare parts
* Price negotiation with suppliers, shipping companies or forwarder, courier services agents etc.
* Coordinate with Service operations for customer issues related to spare parts.
* Inform the customer in advance if the scheduled time is not likely to be met.
* Following a customer enquire, Issue quotes from SAP system, stating the price,

terms of delivery and terms of payment and validity of quotation.

* Prepare the necessary shipping documents for customs clearance.
* Update prices and substitutions of spare parts in system.
* Generating reports such as stock reports, consumption report, aging report, MIS reports, back order report, lose sale report.
* Min Max setup, ABC analysis, Pricing, etc.
* Regular customer meet
* Regular parts sales analysis

1. ***Spare Parts Ordering Specialist* of Volvo & SDLG Construction Equipment in Alfardan Group of Companies, Qatar since April 2016 to April 2017.**

***Duties & responsibilities*:**

* Stock replenishment based on demand of parts
* VOR/ special order with respect to the request from Service department or Customer
* Identification of spare parts based on models
* Negotiations with shipping companies and determine the mode of shipment based on the size, volume, urgency etc.
* Proactive follow up with suppliers and freight forwarding companies.
* Order planning for initial stock when a new model of machines lounges in the market
* Parts pricing, ageing, mark up set up, Parts Categorization.
* Stock liquidation before the part’s life ends.
* Determination of economic mode of shipment
* MIS reporting to principal supplier
* Souring OEM supplier
* Maintaining the good relationship towards supplier as well as customers

1. ***Spare parts In charge* of VOLVO CE at Advanced Construction Technology Pvt. Ltd, Chennai, Tamilnadu, India since May 2017 to May 2018**

***Duties & responsibilities*:**

* Order placement (Stock replenishment order and Urgent orders) of various branches located in different states.
* Ensure optimum stock level
* Coordinate with Service operations for customer issues related to spare parts.
* Coordination and control of branches located in various states
* Sales and marketing analysis of different branches
* Sourcing, Procurement and logistic operations
* MIS Reporting
* Proactive follow up, Coordination and negotiation with supplier, freight forwarders, etc.
* Inventory analysis and management

1. ***Spare parts supervisor* of Porsche Cars at Ali and Sons Holding L.L.C, Abu dhabi, UAE, since June 2018 to present.**

***Duties & Responsibility:***

* Supervision of Export wholesale and counter and workshop sales
* Regular meeting with customers.
* Monitors the parts inventory and anticipates parts needs based on the demands
* Placing stock replenishment orders and urgent orders with principle supplier.
* Regular and periodical sales analysis
* Evaluate and rank the sales performance

***Personal information:***

***Name*** **:** Sanoop Arampurath

## ***Sex*** **:** Male

***Date of birth***  **:** 14-05-1986

***Nationality***  **:** Indian

***Marital status*** **:** Single

***Present Location***  **:** Calicut, Kerala

***Contact***  **:**  Mobile: **8156859300**

***E-mail Address***  **:**  [sanoopsanu@me.com](mailto:sanoopsanu@me.com)

***Joining period***  **:** Immediately

***References*** **:** will be provided upon request

***Preferred Work Location*** **:** Bangalore, Karnataka, India

Educational Qualification:

* Passed **Bachelor of Business Administration (BBA)–**with **75%**from**Centum Learning Center, India**. **(A Barthi Airtel Subsidiary.) 2010**
* **Plus Two** Passed with **81.2 %** from **RECGVHSS,** Calicut**, India.**
* **ITI (Mechanic Diesel)** Passed with **55% from Govt. ITI Chakka, Trivandrum.**

***Software Proficiency and Hard Skills***

* **Excellent in MS Office**
* **Autoline (DMS), SAP, CRM, idea (Volvo DMS), AS400, VDN, Oracle, Java**

***Skills:***

* **Leadership &Relationship management**
* **Negotiation& Tracking**
* **Excellent knowledge about automobile and construction Equipment parts**
* **Analytical skills & reporting**
* **Communication & correspondence**

***Language Proficiency:***

* **English : Speaking and writing**
* **Hindi : Speaking and writing**
* **Malayalam : Speaking and writing**
* **Tamil : Speaking and Writing**
* **Kannada : Speaking**

**DECLARATION**

**I hereby declare that the above mentioned statement is given by me is true to the best of my knowledge and believe**

**13.06.2019**

**Calicut Sanoop Arampurath**

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