

# Curriculum Vitae

## **SANISH T**

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Pantheerankavu Via  
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## **Objectives**

To obtain executive sales/ marketing/ Operations staff management position within a growth oriented, progressive company. I wish to apply my business development sales skills to an environment where they will make a significant impact on the bottom line.

## **Work Experience**

### **Job Profile 1**

Title : Senior Business Development Executive ( Sales Banc Assurance Channel )  
Employer : SBI Life Insurance Co. Ltd.  
Location : Calicut Region  
Duration : From 16<sup>th</sup> September 2019 ( still working )

### **Responsibilities**

1. Life Insurance Policy selling through Bank Staff ( Indian Bank )
2. Generating Revenue for Bank
3. To ensure the participation of all bank staffs for Insurance selling
4. Target achievements .

### **Job Profile 2**

Title : Senior Relationship Manager ( Sales Banc Assurance Channel )  
Employer : IDBI Federal Life Insurance Co. Ltd.  
Location : Calicut Region  
Duration : From 16.01.2017 To 09.09.2019

### **Responsibilities**

1. Responsible for generating revenues through Life Insurance Policy
2. General referrals from prospects and customers
3. Cross selling bank third party product to the exciting base of clients.
4. Ensure achieving bank for income also our company target.
5. To help Bank staffs to achieve their third party targets.
6. Responsible for giving services to the existing customers.
7. Responsible for problem solving

### **Job Profile 3**

Title : Senior Customer Support Executive ( Operations Department )

Employer : Bajaj Allianz Life Insurance Co. Ltd.

Location : Calicut & Wayanad

Duration : From 03.12.2007 To 14.01.2017

#### **Responsibilities**

1. All types of Life Insurance Policy Service
2. Customer Service for their Insurance Policies
3. Insurance Agent Monitoring
4. Branch banking activities

### **Job Profile 4**

Title : Asst. Accountant & Cashier

Employer : TM Steels & Cements ( Proprietorship firm )

Location : Calicut

Duration : Since 14th November 2004 to 30th November 2007

#### **Responsibilities**

Preparing quotation of Metals and Cements  
Billing, Cash Collection And Bank Deposit  
Bank Reconciliation  
Follow up for credit customers and ensure the repayments

### **Personal Particulars**

Date Of Birth	:	27th May 1984
Nationality	:	Indian
Gender	:	Male
Religion	:	Hindu
Marital Status	:	Married
Spouse Name	:	Aswathi M ( Employed )
Father's Name	:	Sukumaran T
Permanent Residence	:	Calicut
DL No	:	11/9285/2004

## **Educational Background**

### **Bachelor's Degree**

Field of Study : B Com ( Income Tax )

Institute/University : PSVM College / Calicut University

Location : Calicut, Kerala

Graduation Date : 13th July 2004

### **Secondary Education**

Field of Study : Pre Degree – Commerce Group

Institute/University : Zamorin's Guruvayurappan College/Calicut University.

Location : Calicut, Kerala

Graduation Date : 23rd June 2001

### **High School Education**

Field of Study : General Education Department Kerala Govt. - SSLC

Institute/University : Govt. Of Kerala

Location : Calicut, Kerala

Graduation Date : March 1999

## **Computer Proficiency**

Diploma in Computerized Financial Accounting with Office Management.

Tally ( Version - 5.4, 6.3 & 7.2 )

MS Office and Internet.

## References

1. Mrs. Elsy C Williams

Deputy Manager – Operations

Bajaj Allianz Life Insurance Co Ltd , Calicut

Mobile No – 94950 65832

2. Mr. Shareesh Narayanan

Territory Manager

IDBI Federal Life Insurance Co. Ltd , Calicut

Mobile No – 9847993339

## **Self Declaration**

I hereby declare that, information furnished above are true and correct to the best of my knowledge and belief.

Place : Calicut

Date :

**SANISH T**